



**Sperry Van Ness/Martin Commercial Group**  
**J. Steven Martin, CCIM, CPM, RECS**  
**Senior Advisor**

J. Steven Martin serves as a Senior Advisor with Sperry Van Ness / Martin Commercial Group specializing in the sale of multifamily, retail and commercial properties in Indiana and Kentucky. He has more than 29 years experience, securing transactions valued at more than \$450 million dollars.

Prior to joining Sperry Van Ness, Martin served as Principal Broker and Corporate Secretary / Treasurer for RE/MAX Commercial Services. He also served in various capacities in property management, asset management, syndication, development, general contracting and brokerage for the Martin Group of companies.

Martin is a founding member and former president of the Rural Rental Housing Association of Indiana and the Apartment Owners and Managers Association of Evansville. He is a former vice president of the Midwest Assisted Housing Management Agents in Columbus, OH, and a board member and National Property Management Task Force Chairman of the Council for Affordable Rural Housing in Washington D.C. He is a founding member of the Real Estate Investment Association, and has sat on the board of the Illinois Rural Rental Housing Association and the Apartment Association of Indiana.

In 1998 and 1999, Martin along with his father and brother were selected by Ernst and Young as Entrepreneur of the Year "Finalist" in the real estate category of the Heartland Region. The Martin's have also been the recipient of the "Developer of the Year Award" from the Indiana Coalition for Housing and the Homeless.

Martin holds a CCIM, CPM, COS, RECS and a Bachelor of Science degree in business administration from the University of Evansville. He is a licensed broker in Kentucky and Indiana.

Honors and Awards:

- \*Top Commercial team in Indiana for RE/MAX of Indiana – 2002
- \*Member RE/MAX International “Chairman’s Club” – for total commissions earned – 2002
- \*Single Largest Commission Check award by RE/MAX of Indiana – 2002
- \*Member RE/MAX International 100% Club - 2000 & 2001
- \*Entrepreneur of the Year – “Finalist” - real estate category – Ernst and Young in both 1998 and 1999 (Indianapolis)
- \*Key Award “For-Profit Developer of the Year in Indiana” – Indiana Coalition for Housing and the Homeless – 1998 (Indianapolis)
- \*Federal Home Loan Bank – “Outstanding Community Improvement Award”– Bradford Pointe Apartments –1996 (Washington DC)
- \*Historic Rehabilitation Project of the Year in Indiana – Shelbyville High Apartments (Indianapolis)
- \*Human Relations Commission Award for Vanderburgh County – for education initiative towards fair housing -1996
- \*Community Improvement Award – Citizens Insurance Company of Indiana – Bradford Pointe Apartments - 1995

Education / Licenses & Designations:

- \*Kentucky Real Estate Broker’s License (Principal Broker)
- \*Commercial Investment Real Estate Institute – CCIM Designation – August 28, 1995
- \*Institute of Real Estate Management – CPM Designation - September 9, 1980
- \*Licensed General Contractor – Vanderburgh County - 1996
- \*Indiana Real Estate Broker’s License – 1979 (Principal Broker)
- \*University of Evansville – Bachelor of Science - Marketing – May 1976
- \*National Center for Housing Management – Certified Occupancy Specialist (COS Designation) - top 1% test in Nation 3/88
- \*Real Estate Cyber Specialist (RECS) Designation - 1999

Board Positions Professional and Civic:

- \*Keep Evansville Beautiful- Member of Board of Directors since 1998 and two term (max) Chairman of the organization
- \*Evansville Vanderburgh Public Library Advisory Board - Selected as a private sector board member & Chairman of site committee for \$35,000,000+ expansion. (Including new Central Library and 2 new branches)
- \*Lloyd for Mayor Committee – two time chairman of the Lloyd for Mayor committee to raise funds for the two mayoral and one County Council campaign of Russell G. Lloyd, Jr.
- \*Aldersgate United Methodist Church – Current Stewardship Chairman (2 terms), past Chairman of Pastor/Parish, past member of finance committee, missions committee
- \*Beacon Group – Board Member 2001 – 2006
- \*Evansville Council of Churches - past Board Member

- \*Evansville Interfaith Council – Founding member & past Board Member
- \*Apartment Association of Southern Indiana – Presently and several times over the past 30 years – past President
- \*Apartment Association of Indiana – past State Board of Director’s member
- \*Rural Rental Housing Association of Indiana – Founding Member – past Board Member & past State President
- \*Council for Affordable and Rural Housing (CARH) (formerly CRHD) – past board member 2 terms, National Property Management Chairman
- \*Midwest Affordable Housing Management Association (MAHMA) – Two term board member and past 1<sup>st</sup> Vice-President
- \*REIA – Real Estate Investment Association (Chicago) Founding Member of national organization

Association Memberships - Professional:

- \*International Council of Shopping Center Developers (ICSC)
- \*National Association of Realtors
- \*Indiana Commercial Board of Realtors
- \*National Apartment Association
- \*Apartment Association of Indiana
- \*Apartment Association of Southern Indiana
- \*Institute for Real Estate Management (IREM)
- \*Certified Commercial Investment Member (CCIM)
- \*International Facility Management Association (IFMA)

Other Information & areas of personal interest:

- \*Married 26 years – Anne; 4 children: Jody 24, Jenny 24, Alex 20, Andy 16
- \*Member – Aldersgate United Methodist Church
- \*Singing, Golf, Fishing, technology, reading & Clabber